# Edited Transcript of #StratCom15 Today's Meet Notes, Questions, and Comments July 1-2, 2015

### Instructions and Welcome to www.TodaysMeet.com

Welcome to Today's Meet! Please share your questions, comments, and big AHAs!!! 12:33am, Weds, Jul 1, 2015 by KerriK

Feel free to introduce yourselves by sharing your name, state, and role. 2:04pm, Weds, Jul 1, 2015 by KerriK

We are so glad everyone is here!

2:58pm, Weds, Jul 1, 2015 by KerriK

We are glad to be here.

2:59pm, Weds, Jul 1, 2015 by SarahPotter

Look forward to a great meeting!

3:18pm, Weds, Jul 1, 2015 by PatriciaF

All notes and presentation slides will be available online following the meeting 3:30pm, Weds, Jul 1, 2015 by KerriK

All printed materials and pre-reading are available now at http://www.sc3ta.org/events/StratCom15.htm 3:33pm, Weds, Jul 1, 2015 by KerriK

#### Key Thoughts and Takeaways from the Introduction

Key thought: The SEA of the Future requires alignment of agency-wide goals and communication strategies

3:07pm, Weds, Jul 1, 2015 by KerriK

Who is the bear that will eat you alive if you don't think about the right messages at the right time? - Belinda

3:15pm, Weds, Jul 1, 2015 by KerriK

Communication is critical for moving reform forward. - Dean

3:18pm, Weds, Jul 1, 2015 by KerriK

#### Key Thoughts and Takeaways from Terry Holliday's Presentation

You have not communicated it until they've understood it! - Terry 3:22pm, Weds, Jul 1, 2015 by KerriK

Issues SEAs are dealing with today include charter schools, student growth measures, universal Pre-K, educator evaluation, internal, CCRS

3:27pm, Weds, Jul 1, 2015 by KerriK

## Be transparent at all times

3:34pm, Weds, Jul 1, 2015 by MSEd

Kentucky uses focus groups: planning for new initiatives with internal and external groups, from kids to superintendents, from now to 6 months out

3:43pm, Weds, Jul 1, 2015 by KerriK

Kansas State Department of Education: Bring people from across the state to help us tell the message

3:57pm, Weds, Jul 1, 2015 by KerriK

Minnesota Department of Education: Need to use a personal narrative

Response from Terry: anecdotes pass legislation

4:00pm, Weds, Jul 1, 2015 by KerriK

Michigan Department of Education: coalitions and partners (200+ organizations) develop a feeling of grassroots

4:02pm, Weds, Jul 1, 2015 by KerriK

If you don't make time to do THIS, you're always putting out fires - Terry

4:03pm, Weds, Jul 1, 2015 by KerriK

Teachers may pay more attention to the association's message than the agency's, so use them! - Terry

4:08pm, Weds, Jul 1, 2015 by KerriK

### Questions for Terry Holliday

Terry, how do you get so many diverse groups to come together on a single issue? 3:46pm, Weds, Jul 1, 2015 by KerriK

Terry, how many communications staffers?

3:49pm, Weds, Jul 1, 2015 by MSEd

Terry, follow-up to MSEd question: where are communications staffers "housed" in your organization?

3:50pm, Weds, Jul 1, 2015 by KerriK

### Key Thoughts and Takeaways from the Panel of Chiefs

Communication of education issues is often mixed with public policy issues; children are our responsibility - Alan

4:43pm, Weds, Jul 1, 2015 by KerriK

Our communication plan audience was 105 legislators and 1 governor; we didn't anticipate a referendum battle from the public - Tom

4:47pm, Weds, Jul 1, 2015 by KerriK

Have a transparent process for building support for education reform.

4:49pm, Weds, Jul 1, 2015 by MSEd

Transparent, public forum for communicating and collaborating led to renewal of many reform initiatives - Tom

4:49pm, Weds, Jul 1, 2015 by KerriK

The role of the Chief is educating everyone about what the reform efforts will do for children - Margie

4:51pm, Weds, Jul 1, 2015 by KerriK

Public education is a commodity for a state and community.

4:52pm, Weds, Jul 1, 2015 by MSEd

There's a difference in being a visionary leader of education and a cheerleader for educators - Margie

4:52pm, Weds, Jul 1, 2015 by KerriK

Margie's listening to the field to engage stakeholder input

4:56pm, Weds, Jul 1, 2015 by Peaches

Ryan seems to really understand the importance of partnerships

4:58pm, Weds, Jul 1, 2015 by Peaches

If "we" are not in the social media arena, our voice will get drowned out - Tom 5:06pm, Weds, Jul 1, 2015 by KerriK

Tom's point of having experts around you to help with social media is very valid 5:08pm, Weds, Jul 1, 2015 by Peaches

Educating staff about the reform issues is critical to support accurate messaging by the SEA 5:10pm, Weds, Jul 1, 2015 by Peaches

It's important to talk about what is non-negotiable (top down) and what is flexible (grassroots) 5:12pm, Weds, Jul 1, 2015 by KerriK

Alan wanted to post Katy's quote: "There are many essential qualities of a good education leader, but communication may be THE most important and THE least appreciated." 5:25pm, Weds, Jul 1, 2015 by KerriK

I love Margie's example: Do you like shots? No. Do you support immunizations? Yes. -- Word choice is everything.

5:27pm, Weds, Jul 1, 2015 by KerriK

Communications director has to be at the table with the Chief to understand how decisions were made and to articulate the vision.

5:30pm, Weds, Jul 1, 2015 by KerriK

SEAs are moving from compliance driven to reform driven. Higher profile work demands greater communication.

5:37pm, Weds, Jul 1, 2015 by MSEd

Focus group of PIOs from the LEAs to see if messages resonated (Missosuri)

5:47pm, Weds, Jul 1, 2015 by KerriK

We have good tools for analyzing media takes on our message; not sure how that message gets through to general public (Alabama)

5:50pm, Weds, Jul 1, 2015 by KerriK

## Questions for the Chiefs and Responses

Margie and Ryan, you've both mentioned "branding" and/or "themes." How do you decide on the right brand? And how do you know if it's resonating?

4:58pm, Weds, Jul 1, 2015 by KerriK

Just say yes? Is that why NM was dead last?

5:03pm, Weds, Jul 1, 2015 by Randi

NM's as "dead last", 3 parts: "say yes" was an effort to curtail the blame by local officials for "not being allowed" flexibility. 2 next!

6:17pm, Weds, Jul 1, 2015 by Alan

NM "last"? Actually, NM was top of list on equalized school funding, student and teacher high stakes testing, and in adopting standards!

6:19pm, Weds, Jul 1, 2015 by Alan

#### Key Thoughts and Takeaways from Donna Richardson's Presentation

When teachers and principals support the work, it is more likely to get implemented well. 9:06am, Thurs, Jul 2, 2015 by KerriK

#### Key Thoughts and Takeaways from Diane DeBacker's Presentation

I liked the 9 traits of a leader - can you please share those again? 9:19am, Thurs, Jul 2, 2015 by ChristinaS

Time (1) awareness, (2) decisiveness, (3) empathy, (4) accountability, (5) confidence, (6) optimism, (7) honesty, (8) focus, (9) inspiration

9:24am, Thurs, Jul 2, 2015 by KerriK

Here's an article about the 9 traits from Inc. Magazine: http://www.inc.com/petereconomy/the-9-traits-that-define-great-leadership.html

9:27am, Thurs, Jul 2, 2015 by Kyle

An additional layer of communication needs to be considered when working with ELL students, parents, and community members

9:40am, Thurs, Jul 2, 2015 by KerriK

How do you communicate "high stakes" with your state- or federally-required assessments? 9:47am, Thurs, Jul 2, 2015 by KerriK

Take advantage of the voice you have as educators - Diane

9:50am, Thurs, Jul 2, 2015 by KerriK

How will we know "if we're there yet" on new initiatives?

9:57am, Thurs, Jul 2, 2015 by KerriK

Diane, how many of those 700 agency employees were focused on communication strategies? 10:02am, Thurs, Jul 2, 2015 by KerriK

Vertical alignment articulated through "cycles" of grade levels rather than individual grade levels in Abu Dhabi - Systems Thinking!

10:18am, Thurs, Jul 2, 2015 by KerriK

"Profession" of the education leader is sometimes the first thing to "overcome" when communicating with educators

10:20am, Thurs, Jul 2, 2015 by KerriK

In 2010-2015, many of our states created an environment of continuous change - Eventually people will say enough is enough

10:28am, Thurs, Jul 2, 2015 by KerriK

Grassroots support for the change created the staying power needed for long-term implementation

10:29am, Thurs, Jul 2, 2015 by KerriK

Question to ponder: SEAs, what are some practical steps for keeping "local control" from being an excuse?

10:31am, Thurs, Jul 2, 2015 by KerriK

Sometimes we should "go off script," and Communications Directors can teach the rest of us how to do it and land on our feet - Diane

10:35am, Thurs, Jul 2, 2015 by KerriK

"I think CCSS will make one of the biggest comebacks in education history." - Diane 10:42am, Thurs, Jul 2, 2015 by KerriK

#### Key Thoughts and Takeaways from the Panel of Communications Directors

As Chiefs, Communication Directors, Policymakers, and Policy Implementers, we all need to think about how to use our VOICE

10:46am, Thurs, Jul 2, 2015 by KerriK

Changing titles is a simple but effective way for improving communication with those not familiar with "government-eze"

11:30am, Thurs, Jul 2, 2015 by KerriK

I like the idea of a "Monday Message" to internal staff.

11:31am, Thurs, Jul 2, 2015 by ChristinaS

Practical steps: employees receive news releases, video message to employees, email feedback loop - virtual suggestion box

11:32am, Thurs, Jul 2, 2015 by KerriK

E-mail overload is an important point: what is the tipping point?

11:33am, Thurs, Jul 2, 2015 by ChristinaS

Wanna know what's going on in the agency? -- Ride the elevator - Michael

11:37am, Thurs, Jul 2, 2015 by KerriK

Practical steps: events calendar pops up on everyone's computer when they first log in

11:38am, Thurs, Jul 2, 2015 by KerriK

Practical steps: analytics on State Board Member usage of messages

11:41am, Thurs, Jul 2, 2015 by KerriK

Practical steps: analytics can even tell you what day and time create the best opportunity for high open rates

11:42am, Thurs, Jul 2, 2015 by KerriK

Idea for future collaboration - data benchmarks for items such as "What is a good open rate for teachers from SEA newsletters?"

11:44am, Thurs, Jul 2, 2015 by KerriK

Question to ponder: Who in the SEA can serve as a "layman" to make sure communications are clear to the general public?

11:50am, Thurs, Jul 2, 2015 by KerriK

Transparency in communication is a recurring theme.

11:52am, Thurs, Jul 2, 2015 by Kyle

Transparency - who is responsible? what is really meant by scary terms like cyber-attack? what is going to be done to fix it?

11:53am, Thurs, Jul 2, 2015 by KerriK

Takeaway - Get talking points to schools ASAP in crisis situations, and prepare schools for how SEA will address crises before they happen

11:55am, Thurs, Jul 2, 2015 by KerriK

12-Stop Tour in Alabama: local partner voices helped bring in audience, folded in community involvement, focused on local benefit of initiatives

12:02am, Thurs, Jul 2, 2015 by KerriK

### Practical steps: video Q&A online

12:07am, Thurs, Jul 2, 2015 by KerriK

Just because it's quiet doesn't mean everyone supports you or understands what you are doing.

12:09am, Thurs, Jul 2, 2015 by ChristinaS

"Nobody was complaining, so we thought we were fine." - Wendy

12:12am, Thurs, Jul 2, 2015 by KerriK

"If you don't tell your story, someone else will."

12:23am, Thurs, Jul 2, 2015 by Kyle

Practical steps: success stories to set the tone for State Board

12:23am, Thurs, Jul 2, 2015 by KerriK

For external communication, we would like to begin looking at all our teachers as members of our organization. (Kansas)

12:46am, Thurs, Jul 2, 2015 by SuzyM

We want to be part of every conversation, and be engaged across our state with all stakeholders. (New Mexico)

12:47am, Thurs, Jul 2, 2015 by NM

We need to create an opportunity to hear the voices of educators throughout everything we do. (Wisconsin)

12:47am, Thurs, Jul 2, 2015 by ChristinaS

#### Key Thoughts and Takeaways from Romanita Matta-Barrera's Presentation

This has been a learning experience - Everyone really is committed to improving your communication processes. - Romanita

1:56pm, Thurs, Jul 2, 2015 by KerriK

Advocate stakeholders can serve as your ambassador to take the message to the people for you - Romanita

2:06pm, Thurs, Jul 2, 2015 by KerriK

Constant evaluation of the communication strategy is costly and time-consuming, but it's worth it - Romanita

2:11pm, Thurs, Jul 2, 2015 by KerriK

Question to ponder: "To meet the man is to like the man." - Obama of Bush; What can SEAs/Chiefs learn from that quote about the power of relationships?

2:16pm, Thurs, Jul 2, 2015 by KerriK

Emotions influence the decisions we make. An appeal to the emotions can change the opposition.

2:19pm, Thurs, Jul 2, 2015 by KerriK

# Use positive and optimistic messaging.

2:21pm, Thurs, Jul 2, 2015 by tuzick

## Choose the right messenger for your message

2:31pm, Thurs, Jul 2, 2015 by KerriK

# Pace of the message is critical

2:32pm, Thurs, Jul 2, 2015 by KerriK

# Timing is everything - Sweeps week/month is a time when news media are looking for controversial and/or powerful stories

2:40pm, Thurs, Jul 2, 2015 by KerriK

# SEA structural organization (who reports to whom) is a non-verbal cue to stakeholders about what is important.

2:44pm, Thurs, Jul 2, 2015 by KerriK

# Actively engaging "potentially resistant" (and influential) stakeholders EARLY can prevent oppositional messaging - Romanita

2:45pm, Thurs, Jul 2, 2015 by KerriK

# Practical steps: Intentional orchestration of communication events

2:48pm, Thurs, Jul 2, 2015 by KerriK

# https://www.youtube.com/playlist?list=PLwaY7Ha3fP\_IAGYGeEFILe8f-u9xu9JS\_ Missouri Top 10 by 20 PSA

2:53pm, Thurs, Jul 2, 2015 by KerriK

The Communication/Engagement Tool is identified as "Solutions Issue 5" and "Solutions Issue 5 Spreadsheet" on the materials list online at http://www.sc3ta.org/events/StratCom15.htm 3:00pm, Thurs, Jul 2, 2015 by KerriK

# "Beware the quiet ones." ---Kristin

3:01pm, Thurs, Jul 2, 2015 by Kyle

#### Key Thoughts, Takeaways, and Next Steps

# Question to ponder: SEAs, What are the best ways for us to support this group as a learning community post today?

3:11pm, Thurs, Jul 2, 2015 by KerriK

# Thanks for a great two days! Wonderful speakers, useful ideas, enlightening conversations. Thank you all! (From Kansas)

3:38pm, Thurs, Jul 2, 2015 by SuzyM

Key Takeaway: Strategic Communication is an agency-wide initiative, not just communication directors - Beth

4:03pm, Thurs, Jul 2, 2015 by KerriK

Key Takeaway: Strategic Communication is COMPLEX! - Beth

4:03pm, Thurs, Jul 2, 2015 by KerriK

Next Step: Develop a comprehensive plan/proposal to take to Chief - Kansas

4:05pm, Thurs, Jul 2, 2015 by KerriK

Develop internal routines and then design external stakeholder plan - Kabsas

4:07pm, Thurs, Jul 2, 2015 by KerriK

Next Step: Prepare to share with new chief (what's working and how we can improve) - Oregon

4:08pm, Thurs, Jul 2, 2015 by KerriK

Next Step: Organize strategies into big initiatives in order to measure success/progress - Minnesota

4:10pm, Thurs, Jul 2, 2015 by KerriK

Think about REASONABLE strategies over the next 3-5 years and not try to do everything at

4:11pm, Thurs, Jul 2, 2015 by KerriK

RCC may be able to provide expertise in defining measurable outcomes

4:13pm, Thurs, Jul 2, 2015 by KerriK

Next Step: Evaluate gaps in communications plan between now and January - defining and implementing the whole loop - Missouri

4:15pm, Thurs, Jul 2, 2015 by KerriK

Help SEA staff members in understanding how their daily job relates to big goals; loop back with external so they know their role too

4:16pm, Thurs, Jul 2, 2015 by KerriK

Plus/Delta - Thankful for RCCs and CCs that participated in the collaboration - Donna

4:19pm, Thurs, Jul 2, 2015 by KerriK

Plus/Delta - Mixture of SEA roles gave a variety of perspectives - Heather

4:19pm, Thurs, Jul 2, 2015 by KerriK

Plus/Delta - Thank the planning team and grateful for participants to come as SEA teams -

Gary

4:20pm, Thurs, Jul 2, 2015 by KerriK

Comprehensive Centers (Regional and Content) are here to help! - Belinda

4:21pm, Thurs, Jul 2, 2015 by KerriK